



The Position – Field Sales Representative – Automotive Consumables Division.

Client Details – A1 Tool & Supplies / Tomac Products.

Job Location – Cork / Kerry Region.

Financial Package – 50K OTE - inclusive of a basic salary and commission package.

Benefits – Car supplied along with monthly fuel expenses.

Training / Support – Product training on all consumables/ Direct delivery service to clients.

Summary of Role:

Established in 2011 **A1 Tool & Supplies** currently provides trades people within the automotive sector with a range of quality tools and industrial consumables. We are currently recruiting for a field sales representative to develop our business within the Cork / Kerry region over the coming months. This is a unique opportunity for the right individual to manage our existing client base and develop new business opportunities within the Munster Area particularly with our range of consumable products.

Job Description:

Secure new customers through prospecting, trade networking and product demonstrations.
Record and respond to all sales enquiries received within the region on a weekly basis.
Update our contact management system with all new and existing customer contact details.
Manage all customer service opportunities that arise with existing clients within the area.
Report to management on all weekly sales activities and update your monthly prospect list.
Eventually, take complete ownership of the sales function within the Munster area.

Required Experience:

A minimum of two years field sales experience selling into Automotive/HGV/Plant Hire sector.
Evidence of a full clean driving license. Good working knowledge of the Munster area.
A good working knowledge of Word / Excel packages along with good all round IT skills.
Excellent verbal and written communication skills and an ability to communicate professionally.

If you feel this might be the opportunity you are looking for, please send your current CV to austin@tss.ie before January 28th 2022 as screening interviews have already started.