



Our Client – Hotron Ireland Ltd.

The Position –Tele-Sales Support Person.

Company Location – Carlow Town

Financial Package – OTE 40K inclusive of basic salary of 35K and commission package.

Benefits – Income / illness protection package.

Training / Support – Induction training programme/ Fully serviced office in Carlow

Summary of Role:

Hotron Ireland Ltd is a leading distributor of electronic safety and activation devices for automatic doors throughout Europe and the Middle East. Established in 1968 and now employing over 100 team members.

We are currently recruiting for a sales support person to develop our business internationally over the coming months. This is a unique opportunity for the right individual to join our current international team and work with a well-established company based in Carlow.

Job Description:

Secure new customers through prospecting, trade networking and product demonstrations.

Record and respond to all sales enquiries received on a weekly basis.

Report to management on all weekly sales activities and update your monthly prospect list.

Update our contact management system with all new customer contact details.

Manage all customer service opportunities that arise with existing and new clients on request.

Proactively generate sales leads with new prospects and some dormant accounts internationally.

Required Experience:

A minimum of two years successful tele-sales experience selling into a similar trade sector.

Ideally, a good command of at least one international language written and verbal.

A good working knowledge of Word / Excel packages and an interest in technology in general.

Excellent verbal and written communication skills and an ability to communicate professionally.

If you feel this might be the opportunity you are looking for, please send your current CV to austin@tss.ie before **October 15th 2021**. For further details on Hotron visit www.hotron.com